

JL

**PHILIP MORRIS**  
INCORPORATED  
100 PARK AVENUE, NEW YORK, N.Y. 10017

G. CARLTON ADKINS  
ASSISTANT GENERAL COUNSEL

February 22, 1982

CONFIDENTIAL

Dr. Helmut Gaisch  
Fabriques de Tabac Reunies, S.A.  
Quai Jeanrenaud 3  
2003 Neuchatel Serrieres  
Switzerland

Re: Barclay - FTC Inquiry

Dear Helmut:

Enclosed herewith are copies of the materials submitted to the Federal Trade Commission last week by Philip Morris, R. J. Reynolds, Brown & Williamson and Lorillard. I have not included Reynolds's voluminous appendices and exhibits (the only exhibit distributed by the FTC staff was Exhibit 3), but we shall be glad to send you what we have if you wish.

I would remind you and the others receiving these enclosures that all of the companies except Philip Morris have requested confidential treatment of their submissions, and our materials should also be regarded as sensitive since we comment upon the positions of the other manufacturers.

Very truly yours,

*Carl*

/amt  
enclosures

cc: Mr. R. W. A. Hermans )  
Bradley B. Brooks, Esq. ) w/enclosures  
Knut Hetzer, Esq. )  
Michael J. Mockridge, Esq. )

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